

## MACON COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$123,421,153	\$21,968,279	\$27,903,427	1.4041	\$173,292,860
LABOR INCOME	\$57,621,974	\$6,422,279	\$7,873,537	1.2481	\$71,917,790
EMPLOYMENT	1,540	324	322	1.4194	2,186
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$36,244,328
MEDICAID EXPENDITURES					\$33,628,089
NUMBER OF MEDICAID ELIGIBLE					6,562
FEDERAL TRANSFER PAYMENTS					\$199,756,000

- In 2008 it is estimated that Macon County's health care industries produced over \$123 million in direct output revenue and contributed an additional \$50 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$173 million. The Output multiplier (1.4041) shows that for every \$1 in revenue produced by health care industries and additional \$0.40 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$57 million (direct) and contributed an additional \$14 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$71 million. The Labor Income multiplier (1.2481) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.24 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 1,540 (direct) and generated an additional 646 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 2,186. The Employment multiplier (1.4194) shows that for every 1 worker employed in the health care industry, an additional 0.41 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 50% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 50% it is estimated that the \$71 million paid to health care and support employees generated over \$36 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$36 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

**MACON****2008**

<b>Population</b>	<b>33,005</b>
<b>Area Sq. Miles</b>	<b>517</b>
<b>Persons per square mile</b>	<b>64</b>
<b>Number Employed</b>	<b>16,586</b>
<b>Unemployment Rate</b>	<b>6.1%</b>
<b># of Industries</b>	<b>148</b>
<b># of Households</b>	<b>15,458</b>
<b>Per Capita Income</b>	<b>\$28,633</b>
<b>Median Household Income</b>	<b>\$38,989</b>
<b>Total Personal Income</b>	<b>\$945,026,600</b>
<b>Gross County Retail Sales</b>	<b>\$476,264,000</b>
<b>Local Retail Sales Capture Ratio</b>	<b>50.40%</b>
<b>Federal Medical Transfer Payments</b>	<b>\$199,756,000</b>
<b>Number of Medicaid Eligibles</b>	<b>6,562</b>
<b>Medicaid Expenditures</b>	<b>\$33,628,089</b>

<b>HEALTH SECTOR</b>	<b>DIRECT IMPACT</b>	<b>INDIRECT IMPACT</b>	<b>INDUCED IMPACT</b>	<b>TYPE SAM MULTIPLIER</b>	<b>TOTAL IMPACT</b>	<b>ESTIMATED RETAIL SALES GENERATED</b>
Pharmacies, Health and Personal Care Stores						
Output	\$4,905,735	\$768,984	\$1,028,605	1.3664	\$6,703,324	
Labor Income	\$2,246,279	\$221,083	\$301,365	1.2326	\$2,768,728	\$1,395,353
Employment	75	7	11	1.2444	93	
Home Health Care Services						
Output	\$1,169,918	\$116,964	\$300,305	1.3567	\$1,587,187	
Labor Income	\$606,984	\$36,460	\$79,739	1.1914	\$723,183	\$364,462
Employment	21	2	3	1.2355	26	
Physicians, Dentists, other Health Professionals						
Output	\$32,862,504	\$4,086,814	\$8,115,625	1.3713	\$45,064,943	
Labor Income	\$15,350,523	\$1,155,925	\$2,059,150	1.2094	\$18,565,598	\$9,356,484
Employment	384	50	85	1.3519	520	
Ambulatory and Outpatient Health Care Services						
Output	\$405,807	\$51,307	\$69,624	1.2980	\$526,739	
Labor Income	\$128,672	\$15,518	\$17,956	1.2602	\$162,146	\$81,717
Employment	2	1	1	1.6159	4	
Hospitals						
Output	\$72,472,560	\$15,539,784	\$14,918,114	1.4203	\$102,930,458	
Labor Income	\$31,469,416	\$4,587,234	\$4,409,998	1.2859	\$40,466,648	\$20,393,931
Employment	741	184	156	1.4595	1,081	
Nursing and Residential Care Facilities						
Output	\$11,604,629	\$1,404,427	\$3,471,153	1.4201	\$16,480,209	
Labor Income	\$7,820,100	\$406,059	\$1,005,329	1.1805	\$9,231,487	\$4,652,382
Employment	317	79	67	1.4595	463	
<b>TOTAL</b>						
Output	\$123,421,153	\$21,968,279	\$27,903,427	1.4041	\$173,292,860	
Labor Income	\$57,621,974	\$6,422,279	\$7,873,537	1.2481	\$71,917,790	\$36,244,328
Employment	1,540	324	322	1.4194	2,186	